



BCBSM Physician Group Incentive Program 2012 Program Year

**Patient-Centered Medical Home
Patient Registry**

Initiative Plan



I. Initiative Overview

The Blue Cross Blue Shield of Michigan (BCBSM) Patient-Centered Medical Home Initiatives are part of the Physician Group Incentive Program (PGIP). Since its inception in 2005, PGIP has supported and facilitated practice transformation using a wide variety of initiatives to reward physician organizations (POs) for improved performance in health care delivery. As of September 2011, PGIP includes 40 POs from across the state of Michigan, representing nearly 15,000 primary care and specialty physicians who are members of the BCBSM TRUST PPO and/or Traditional Networks. These physicians provide care to nearly two million BCBSM members.

BCBSM's Physician Group Incentive Program encourages all payer collaboration, catalyzing all payer system development, rather than payer-specific system development. Through PGIP, BCBSM is helping to improve the quality of care for all Michigan residents. Patients throughout the state, regardless of payer, benefit from the improved care processes developed through the PGIP provider community. Developing systems of care which are used for all patients helps assure that providers don't have to alter care processes based on whether patients have insurance, or which insurance they have. This is an important factor in ensuring that the best practices and care processes are reliably provided to all patients, all of the time. This all-payer approach to practice transformation is good for patients with coverage from BCBSM and BCN and helps further BCBSM's social mission of cultivating a healthier future for all Michigan residents.

BCBSM's PCMH program has provided the foundation to build Organized Systems of Care (OSCs). An Organized System of Care (OSC) is a community of caregivers consisting of primary care practices, specialists/subspecialists, hospitals and other providers that measure performance, set goals, track progress, and coordinate care across the continuum for the primary care-attributed patient population. The OSC assumes responsibility for establishing shared information systems and care processes, and accepts accountability for delivering effective and efficient patient care over time and across settings of care.

Specialty and sub-specialty practices affiliated with the OSC are expected to engage in care processes consistent with the principles of the Patient-Centered Medical Home Neighbor (PCMH-N) model¹:

- Ensure effective communication, coordination, and integration with PCMH practices
- Provide appropriate and timely consultations and referrals that complement the aims of the PCMH practice(s)
- Confirm the appropriate flow of necessary patient and care information
- Determine responsibility for all types of clinical interactions, in accordance with the definitions listed below
- Support patient-centered care, enhanced care access, and high-quality, safe care
- Recognize the PCMH practice as the provider of the patient's primary care
- Understand that the PCMH practice has overall responsibility for coordination and integration of care provided to the patient

For more information about Organized Systems of Care and the specialist role within the PCMH model, please see the Organized Systems of Care Initiative Plan.

Goals and Objectives

The goal of the Patient Registry Initiative is to encourage PGIP participants to establish a comprehensive patient registry that can be used to optimally manage a population of patients, improve patient health status, and ultimately lower health care costs.

The objective of the Patient Registry Initiative is to annually increase the percentage of PGIP practice units that have implemented the capabilities associated with this Initiative.

Summary of Results

For details on progress being made by Physician Organizations participating in this Initiative, please refer to the *Results* section of this Initiative plan.

In 2012, BCBSM will continue to engage participating POs in their efforts to implement the tasks associated with this Initiative, offering assistance as needed. BCBSM will also update the *PCMH Interpretive Guidelines* annually, based on PO feedback and clarification about the Initiative tasks.

II. Background

Health Problem and Significance

Effective management of patients with chronic diseases has become increasingly important as the prevalence of chronic conditions continues to grow. More than half of all Americans suffer from one or more chronic disease and seventy-five percent of health care spending is for chronic disease.² Yet researchers report that only 56% of patients with chronic diseases receive clinically appropriate care, and only 27% of adults report having full access to a well organized source of health care.

Patient registries are a central component of Wagner's Chronic Care Model and the Patient-Centered Medical Home. Research suggests that patient registries are associated with improved outcomes for patients with a range of chronic diseases.³ Patient registries enable physician practices to efficiently and effectively manage their entire population of patients, ensuring that patients with chronic diseases are well-managed and that all patients receive appropriate preventive services.

III. Initiative Description

To support and promote the concept of the Patient-Centered Medical Home (PCMH), and in recognition of the challenges associated with transitioning to a PCMH model, BCBSM invites PGIP-participating POs to collaborate with us in a two-pronged PCMH approach:

1. PCMH Related PGIP Initiatives: Opportunity to participate in Initiatives that support development of competency as a PCMH.

2. PCMH Designation Program: Implementation of differential reimbursement for PGIP physicians who meet criteria for BCBSM designation as a PCMH

Both opportunities are optional for providers. In addition, POs and their Practice Units do not have to apply for PCMH Designation to participate in the PCMH Initiatives.

POs that choose to participate in PCMH Initiatives will receive incentive rewards commensurate with their performance and participation in their selected Initiatives.

Specific Area of Focus

Participants in this Initiative will establish a comprehensive registry that can be used to efficiently and effectively manage a population of patients. Participants will receive incentive payments for implementing the capabilities listed in Table 1 below, and meeting the stated goals and objectives of this Initiative plan.

Consistent with the overall design of PGIP, an integral part of this Initiative is that PO-identified Practice Units will work to implement capabilities to successfully accomplish stated objectives. POs are responsible for providing leadership, support, coordination, and monitoring of Practice Unit practice transformation activity. POs are expected to maintain documentation regarding the capabilities that Practice Units implement during the course of their participation in the PCMH Initiatives, and which Practice Units identify as being “fully in place” on the PCMH self-assessment survey. Documentation may be provided to BCBSM upon request and future practice audits are possible.

TABLE 1. Patient Registry Initiative Tasks	
2.1	A paper or electronic all-payer registry is being used to manage all established patients in the Practice Unit with: Diabetes
2.2	Registry incorporates patient clinical information, for all established patients in the registry, for a substantial majority of health care services <u>received at other sites</u> that are necessary to manage chronic care and preventive services for the population
2.3	Registry incorporates evidence-based care guidelines
2.4	Registry information is available and in use by the Practice Unit team at the point of care
2.5	Registry contains information on the individual attributed practitioner for every patient currently in the registry who has a medical home in the Practice Unit
2.6	Registry is being used to generate routine, systematic communication to patients regarding gaps in care
2.7	Registry is being used to flag gaps in care for every patient currently in the registry
2.8	Registry incorporates information on patient demographics for all patients currently in the registry
2.9	Registry is fully electronic, comprehensive and integrated, with analytic capabilities
2.10	Registry is being used to manage all patients with: Persistent Asthma
2.11	Registry is being used to manage all patients with: Coronary Artery Disease (CAD)
2.12	Registry is being used to manage all patients with: Congestive Heart Failure (CHF)
2.13	Registry is being used to manage patients with at least two other chronic conditions for which there are evidence-based guidelines and the need for ongoing population and patient management, and which are sufficiently prevalent in the practice to warrant inclusion in the registry based on the judgment of the practice leaders

TABLE 1. Patient Registry Initiative Tasks	
2.14	Registry incorporates preventive services guidelines and is being used to generate routine, systematic communication to all patients in the practice regarding needed preventive services
2.15	Registry incorporates patients who are assigned by managed care plans and are not established patients in the practice
2.16	Registry is being used to manage all patients with: Chronic Kidney Disease
2.17	Registry is being used to manage all patients with: Pediatric Obesity
2.18	Registry is being used to manage all patients with: Pediatric ADD/ADHD

Criteria for Participation

To participate in this Initiative, POs must currently participate in the Physician Group Incentive Program.

BCBSM Deliverables

BCBSM will provide PCMH Interpretive Guidelines to participating POs, and update the guidelines at least annually based on PO and practice questions and feedback. The Interpretive Guidelines provide detailed descriptions of each capability associated with each PCMH Initiative to deepen PO and practice unit understanding of program expectations and the PCMH model.

BCBSM will also conduct site visits to enrich PO and practice unit understanding of the Patient-Centered Medical Home Initiatives.

In addition, BCBSM will provide semi-annual Progress Report templates and a database for the collection of Self-Reported PCMH data, so that POs can adequately fulfill their reporting requirements.

PO Expectations

POs are expected to complete all reporting requirements, including self-reported data about practice unit performance on PCMH capabilities, twice per year. POs are also strongly encouraged to participate in workgroups and webinars related to their PCMH involvement, and to collaborate with their fellow POs to share best practices.

Incentive Model & Payment Methodology

This Initiative will have 2 Incentive Payment periods:

- January 1 – June 30 (6 months)
- July 1 – December 31 (6 months)

Physician Organizations will receive incentive payments commensurate with their performance on implementing PCMH capabilities during the six-month incentive payment period. POs will be expected to complete the following reporting requirements in a timely manner:

- At the end of each six-month incentive payment period, update PCMH self-reported data, identifying all tasks implemented by each participating Practice Unit
- Once per year, complete the PCMH progress reports, identifying best practice accomplishments, challenges encountered, and outlining plans to overcome barriers to success

POs are encouraged to maintain high-level implementation plans to assist them in tracking progress and recording key milestones related to the PCMH Initiatives.

Performance payments will reflect the percent of the PO's total practice units that implement an Initiative capability. POs employing a phased approach to practice unit involvement in an Initiative will not be financially penalized since there is no time limit for implementation of PCMH capabilities.

Note: BCBSM reserves the right to modify its evaluative and administrative processes related to the Initiative at any time.

IV. Evaluation

A long-term evaluation of the Patient-Centered Medical Home Program is currently underway. Objectives of the evaluation are as follows:

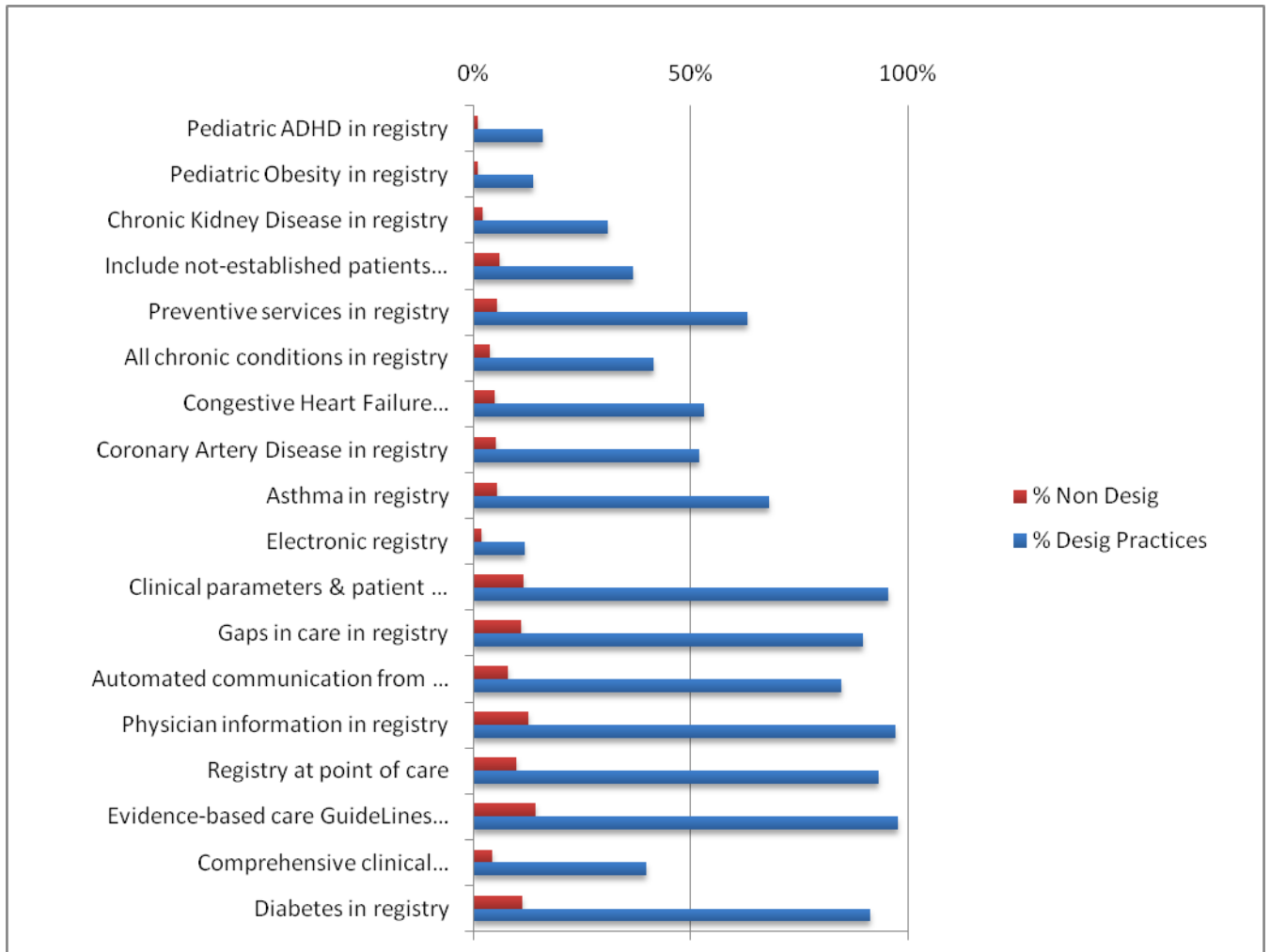
- Assess the rate of PCMH implementation to assist providers with understanding the level of commitment needed for long-term development of their medical home
- Determine whether the PCMH model is associated with more efficient utilization of services
- Determine whether the PCMH model is associated with improved performance in evidence-based care
- Determine whether the PCMH model is associated with lower overall medical and pharmacy costs
- Estimate savings, if any, generated from the PCMH program and its associated Initiatives
- Determine whether members who obtain care in a patient-centered medical home are more likely to have a continuous source of care than members who obtain care in practices without patient-centered medical home capabilities
- Determine stakeholder awareness of and satisfaction with the PCMH program
- Determine whether the PCMH model is associated with improved patient satisfaction with their medical care.

Findings from the long-term evaluation will be available on a rolling basis, beginning in the 2012 program year.

V. Results

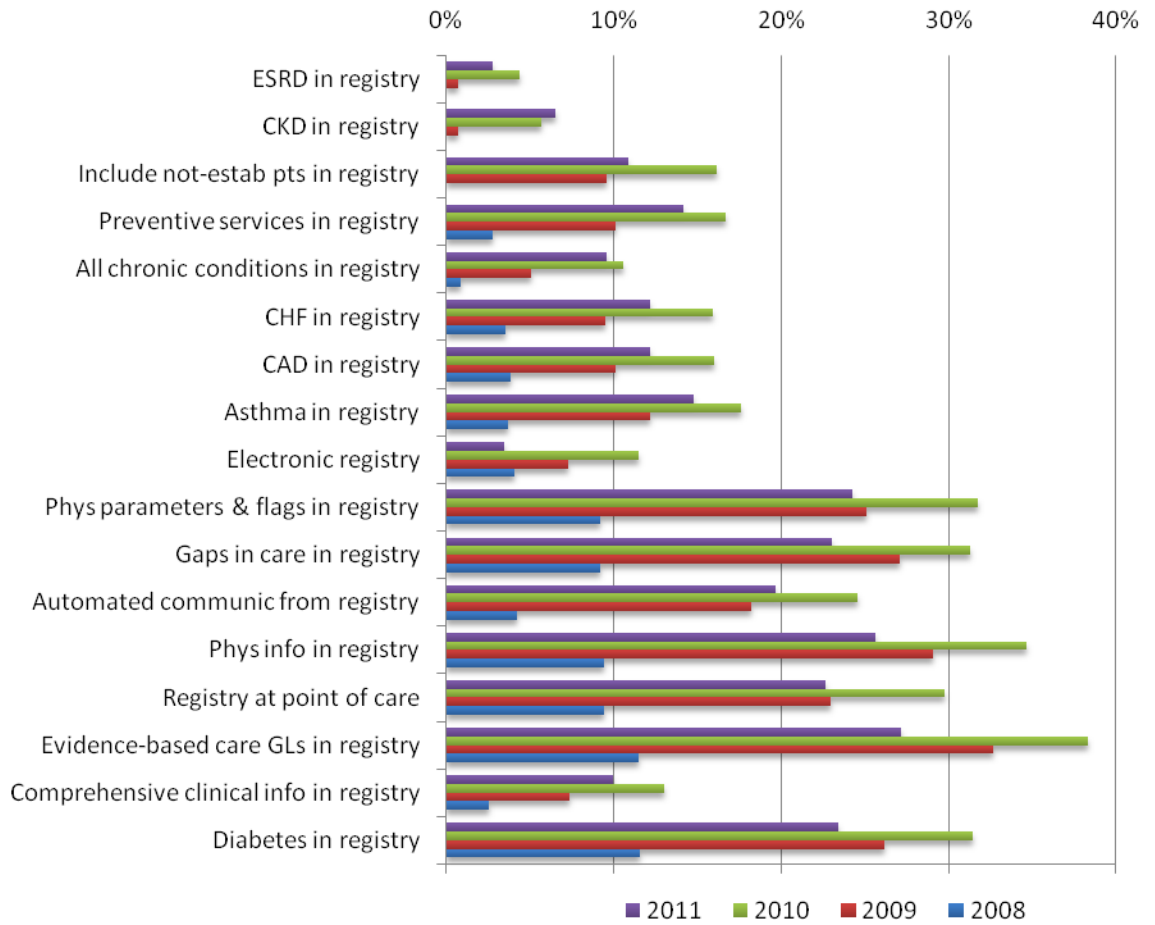
The objective of the Patient Registry Initiative is to annually increase the percentage of PGIP practice units that have implemented the capabilities associated with this Initiative. As our

recent program results show, both designated and non-designated providers are actively implementing capabilities related to the patient registry.



In general, the percentage of practice units that have implemented each capability associated with this Initiative has steadily increased over time, which shows that overall, PCMH-participating providers across the state are transforming their practices to become more patient-centered.

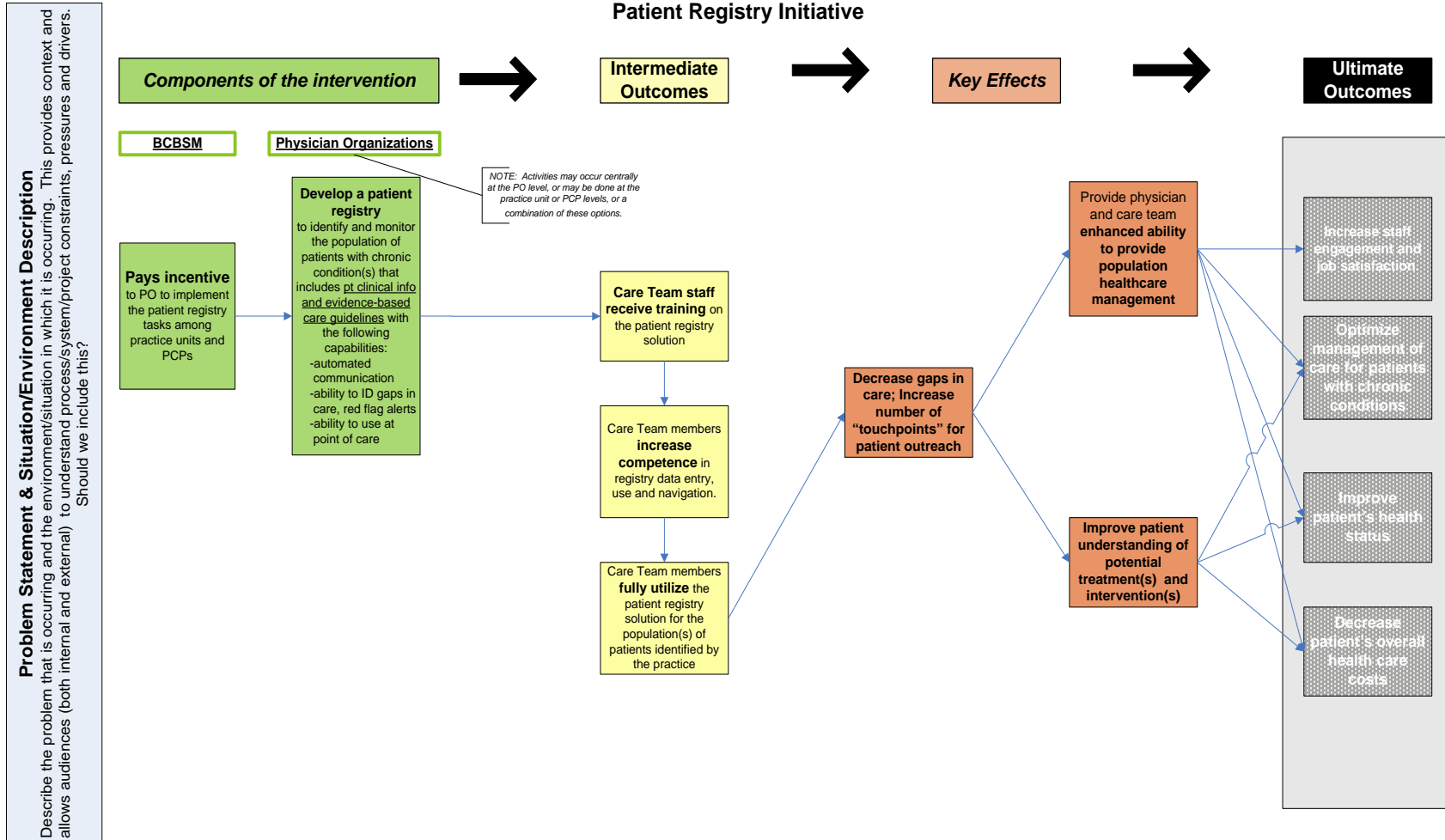
Patient Registry



Appendix I: Cause and Effect Diagram

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Patient Centered Medical Home Patient Registry Initiative



Appendix II: PGIP Initiative Contacts

For more information on the PCMH Patient Registry Initiative, please contact one of the following individuals:

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Endnotes

¹ American College of Physicians Policy Paper, “The Patient-Centered Medical Home Neighbor: The Interface of the Patient-Centered Medical Home with Specialty/Subspecialty Practices”, October 2010.

² DeVol R, Bedroussian A. An Unhealthy America: The Economic Burden of Chronic Disease, *Milken Institute*, October 2007.

³ Phil McEvoy, Sylvain Laxade, *British Journal of Community Nursing*, Vol. 13, Iss. 3, 07 Mar 2008, pp 127 – 133.